







Destination Uttar Pradesh



Destination Uttar Pradesh

Defining long term sustainable growth

Highest consumer base in the country

- ► 240mn population and another 200mn in the neighbouring states
- ► Hosts seven cities with 1 mn plus and seven others with over 0.5 mn plus population.

Zero tolerance towards crime

► Special focus on Transparent and proactive policing, capacity building and eliminating organised crime

One of the easiest States to do business

- ► Achiever State in 2020 and 2nd rank in BRAP Ranking 2019
- ▶ 3500 compliances reduced
- ► Largest digital single window 355 services of 29 departments

Focus on world class infrastructure

- ► Home to ~38% of India's expressways
- ► Only State to have 5 international airports (3 existing & 2 upcoming)

Leading logistics & warehousing hub

- ➤ Top ranked State Achiever Category (90% above) and jumped 7 positions to achieve the 6th position in LEADS Ranking 2021
- ► Industry status to warehousing & logistics sector

Top ancillary base

- ► Highest MSME base in India (14.2%)
- ► Top 5 exporting states of India;
- ► Top 5 manufacturing states of India

Policy based governance

- ► 25+ sector specific policies
- ► Attractive incentives benchmarked to the best in the country

Land availability

- ► Huge land bank at key economic zones and along expressways/ corridors
- ► Fast track land allotment in 15 days for mega projects
- ► GIS enabled land bank integrated with GoI portal

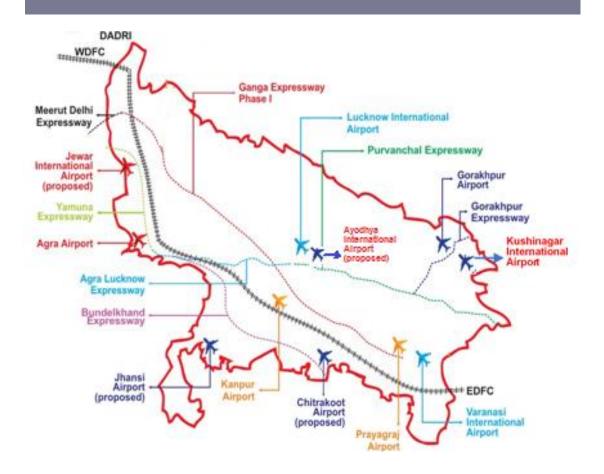
Effective collaboration with Union Govt

- ► Effective utilisation of GoI schemes and policies
- ► Fast track implementation of GoI schemes and infrastructure projects

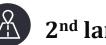
Wholesome Infrastructure

UP is #1 State in quality and reliability of infrastructure, aiming to accelerate economic growth and enhance the quality of life of its young and vibrant population.

- ▶ Rank # 1 in terms of network of Expressway in the country
- ▶ **Dedicated Freight Corridors** (EDFC with highest catchment area & WDFC) in the State



Best-in-class infrastructure with connectivity to industry and economic hubs in India



2nd largest network of roads (> 400,000 kms)



Largest railway network (> 16,000 kms)



One of the largest number of airports (9 operational and 7 under construction)



Highest number of international airports (3 Operational @ Lucknow, Varanasi, Kushinagar and 2 Under Construction @ Noida, Ayodhya)



Vast and network of **Rapid Transport Systems** (3 metro rail networks operational, 9 planned)



First **Rapid Rail Transport System** in India (Delhi to Meerut is under construction)



1st to have **multi modal waterways terminal** on river ganga (5 freight villages planned)

Key EnablersEase of Doing business





Nivesh Mitra is now integrated with 'National Single Window Portal', Govt of India also

36 departments

End to end online integration of 36 departments with Nivesh Mitra

410 Services

Including Pre-Establishment/Pre-Operation/Renewal & Additional Services available

Key Enablers

Minimizing Regulatory Compliances

- As part of this exercise, on self assessment basis Uttar Pradesh is identifying existing compliance burden in the state in due consultation with DPIIT, Govt. of India/NITI Aayog
- These compliances are being minimized for businesses and citizens both
- More than 60 departments have been involved as part of this exercise
- So far, Total 4094 compliances have been minimized under RCB in Uttar Pradesh till 31st March'23

| RCB category | No of compliances reduced |
|----------------------------------|---------------------------|
| Govt. to Business G2B | 1162 |
| Govt. to Citizen G2C | 1408 |
| Abolish Acts/Rules & Regulations | 947 |
| Decriminalization | 577 |
| Total: 4094 | 4 |

| # | Some of these minimized compliance examples: | | | | |
|---|--|--|--|--|--|
| 1 | Total 907 Acts/Regulations/Rules of 27 departments have been abolished in Uttar Pradesh | | | | |
| 2 | More than 27 types of Renewals already allowed on Auto renewal basis (Pollution Control Board/Food Safety & Drug Administration/Legal Metrology/Labour & Urban dept.) | | | | |
| 3 | More than 10 renewals under more than 7 depts. have been abolished for key licences e.g., Labour- Registration under shop & establishment, Legal metrology; IT Dept for Mobile tower installation; Commercial tax, Film Bandhu, Tourism dept, Food Safety & Drug Administration etc. | | | | |
| 4 | 4 key licenses registrations (Hotel/Travel agency/Professional Tax/Trade License) have been abolished now | | | | |
| 5 | More than 5 approvals are based on Self certification (Under Registration under The Shops and Establishment Act/ Consent to Establish & Operate for green industries/ Renewal of registered label approval in excise) | | | | |

Policy Framework

Enabling Business Environment

D - C - - - - 0 A - - - - - - - - M - - - - C - - t - - - - - -

Industrial Investment & Employment Promotion Policy 2022

Umbrella Policy providing attractive incentives to all industries irrespective of sector

25 Sector Specific Policies

Agri-evport Policy

| Defence & Aerospace Manufacturing |
|--------------------------------------|
| Electronics Manufacturing |
| Civil Aviation |
| Maintenance, Repair & Overhaul (MRO) |
| EV Manufacturing Policy |
| Warehousing & Logistics |
| Pharmaceutical |
| Information Technology |
| Data Centre |
| Solar Policy |
| Export Promotion Policy |
| Medical College (PPP) |
| |

| Agri-export Policy |
|----------------------------|
| Food Processing |
| Start-up |
| Bio Energy Policy |
| Handloom & Textile |
| Tourism Policy |
| Integrated Township Policy |
| Solid Waste Management |
| Film Policy |
| MSME Policy |
| Milk |
| Poultry |
| |

Attractive Incentives Offered

Land Rebate
Capital Subsidy
SGST Refund
Capital Interest Subsidy
Infrastructure Interest Subsidy
Stamp Duty exemption
Electricity Duty Exemption
EPF reimbursement
Transportation subsidy
R&D incentives
Skill Development Subsidy

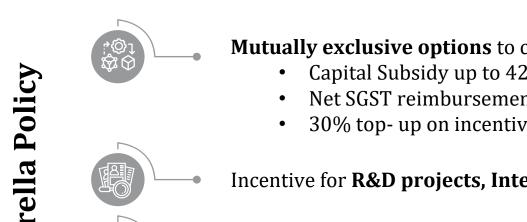


Scan for detailed policies

Umbrella Policy

Highlights of Industrial Policy 2022

Industrial Investment & Employment Promotion Policy 2022 for a competitive incentives framework and supportive infrastructure

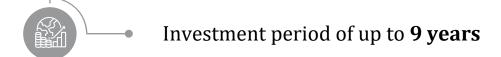


Mutually exclusive options to cover wider category of projects under fiscal incentives program

- Capital Subsidy up to 42% of Eligible Capital Investment
- Net SGST reimbursement up to 300% of Eligible Capital Investment
- 30% top- up on incentives received under PLI up to 100% of Eligible Capital Investment



Incentive for **Infrastructure projects - Pumped Storage Projects** & open for adding new areas



Case-to-case basis incentives for Ultra Mega category projects of special importance

Major Land Banks

Facilitating Land to the Investors

Aviation Hub at Noida International Airport, Jewar on 6,300 hectares of land

Manufacturing clusters along expressways

Multi Modal Logistics Hub & Multi Modal Transport Hub near intersection of EDFC & WDFC

Flatted factories at Lucknow, Kanpur, Agra, Ghaziabad, Gorakhpur & Aligarh

Integrated Manufacturing Clusters at Agra (1,060acres) & Prayagraj (1,139acres)

Innovative Land facilitation mechanisms Land aggregation

- For >100acres park with min 5 units
- Exclusive rights of development on 25% acquisition

Private Industrial Park

- 25% Capital Subsidy*
- 100% stamp duty exemption
- 25% Capital Subsidy# on building Hostel/
 Dormitory Housing

Fast track allotment

- Preferential allotment for select categories in Industrial areas
- Land acquisition by Government in other areas

Online Land Bank: https://niveshmitra.up.nic.in/LandBank.aspx







FUTURE IS HERE

https://www.yamunaexpressw
ayauthority.com/industrial-

development-authority/



https://eservices.upeida. in/Advertisement.aspx



https://iis.ncog.gov https .in/parks/login1 up

https://gis.online upsidc.com/ https://www.invest gnida.in/gis/ https://noidaauthority online.in/en/article/list -of-vacant-plot

Lucknow, 10-12 February 2023

To be Inaugurated By



Shri Narendra Modi, Hon'ble Prime Minister of India

Valedictory Session to be presided by



Smt. Droupadi Murmu, Hon'ble President of India

In Presence of



Shri Yogi Adityanath, Hon'ble Chief Minister of Uttar Pradesh

19,000+

MoUs

₹ 33.5L Cr

worth MoUs

1,100+

25,000+ delegates

B2B meetings

94 lakh

Employment

40+

Country participation

10

Partner countries

1,000+

International delegates

GLOBAL TRADE SHOW 10 | 11 | 12 | 13 | 14 FEB 2023

KEY FORUMS

- GLOBAL TRADE SHOW
- INTERNATIONAL BUYER-SELLER MEET
- START-UP & INNOVATION SUMMIT
- VENDOR DEVELOPMENT PROGRAMME FOR MSMES
- WOMEN ENTREPRENEURS PAVILION
- ODOP PRODUCT SHOWCASE

525

500+

Exhibitors

B2G meetings

Investor Facilitation Systems

Investment life cycle management solutions deployed to ease the business environment

Single Window Investor Facilitation

Nivesh Mitra

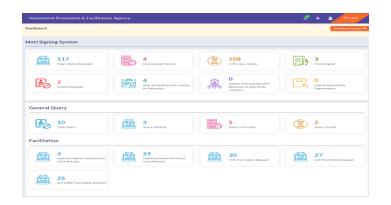
To provide NOCs/Clearances/Licenses including Renewals required for setting up (Pre-Establishment) & running (Pre and Post Operation) a business



Investor Relationship Management System

Nivesh Sarthi

One stop solution across investment lifecycle, starting from intent / MoU to investment grounding: interactive, query / resolution; seeking facilitation support and real-time monitoring



Incentive Facilitation System

Online Incentive Management System

Online incentive management system for processing, sanctioning and disbursement of incentives, with scope for real-time monitoring of disbursement status



105 "Udyami Mitra" (Investment Facilitation Friends) recruited for assisting Investors

Overview of Investment Intents received

| No. of MoUs | Total Investment (in Cr) | | | Total Employment | | | |
|--------------------|--------------------------|---------------|---------|------------------|---------------|--|--|
| 19,058 | 33,50,000 | | | 93,82,022 | | | |
| Category | No of Intents | Region | No of | Investment | %age of total | | |
| Rs 2000 Cr & above | 203 | | Intents | (Rs Cr) | investment | | |
| Rs 1500-2000 Cr | 46 | Paschimanchal | 8389 | 1481108.4 | 45% | | |
| Rs 1000-1500 Cr | 56 | Poorvanchal | 5406 | 954492.08 | 29% | | |
| Rs 500-1000 Cr | 261 | Madhyanchal | 4424 | 427876 | 13% | | |
| Rs 100 - 500 Cr | 1023 | Bundelkhand | 424 | 427873 | 13% | | |
| Rs 0-100 Cr | 17469 | Total | 19,058 | 33,50,000 | 100% | | |

Top-20: Sector wise investments

| Sl | Sector | No of | Investment | %Age of | |
|----|---------------------|---------|------------|---------|--|
| 31 | Sector | Intents | (Rs Cr) | total | |
| 1 | Renewable Energy | 144 | 4,47,310 | 15.47 | |
| 2 | Electronics | 151 | 2 50 700 | 12.41 | |
| | Manufacturing | 151 | 3,58,798 | 12.41 | |
| 3 | Industrial Parks | 2020 | 328076 | 11.35 | |
| 4 | Higher Education | 64 | 2,57,922 | 8.92 | |
| 5 | Manufacturing | 7711 | 1,97,955 | 6.85 | |
| 6 | Logistics & | 249 | 1,59,676 | 5.52 | |
| 0 | Warehousing | 249 | 1,59,070 | 5.54 | |
| 7 | Real Estate | 492 | 1,24,964 | 4.32 | |
| 8 | IT Enabled Services | 92 | 1,12,862 | 3.90 | |
| 9 | Tourism | 397 | 98,193 | 3.40 | |
| 10 | Textile | 1092 | 54,710 | 1.89 | |

| Sl | Sector | No of Intents | Investment (Rs Cr) | %Age of total |
|----|----------------------------|------------------|-----------------------|---------------|
| 11 | Power Generation | 6 | 53,495 | 1.85 |
| 12 | Housing | 384 | 69562 | 2.41 |
| 13 | Healthcare | 72 | 47,072 | 1.63 |
| 14 | Food Processing | 970 | 37,359 | 1.29 |
| 15 | Dairy | 1028 | 30,593 | 1.06 |
| 16 | Food and Civil Supplies | 73 | 29,852 | 1.03 |
| 17 | Energy | 4 | 25,822 | 0.89 |
| 18 | Hotel | 437 | 20,722 | 0.72 |
| 19 | Waste to Energy | 44 | 20,452 | 0.71 |
| 20 | Biofuels/Biomass | 174 | 20,360 | 0.70 |

Overview of Investment Intents received

Top-20: District wise investments

| Sl | District's Name | No of Intents | Investment (Rs Cr) | %Age of total investment | Estimated Employment |
|----|---------------------|---------------|--------------------|--------------------------|----------------------|
| 1 | Gautam Buddha Nagar | 1335 | 785413 | 27.16 | 2384766 |
| 2 | Agra | 281 | 218062 | 7.54 | 105515 |
| 3 | Lucknow | 782 | 196261 | 6.79 | 1631543 |
| 4 | Gorakhpur | 328 | 171564 | 5.93 | 197814 |
| 5 | Varanasi | 434 | 137224 | 4.75 | 135108 |
| 6 | Jhansi | 216 | 135865 | 4.70 | 132453 |
| 7 | Ghaziabad | 3241 | 105686 | 3.66 | 634864 |
| 8 | Sonbhadra | 69 | 74201 | 2.57 | 10753 |
| 9 | Shahjahanpur | 183 | 66502 | 2.30 | 510567 |
| 10 | Mirzapur | 174 | 64010 | 2.21 | 24979 |
| 11 | Chitrakoot | 207 | 63059 | 2.18 | 78471 |
| 12 | Kanpur Nagar | 559 | 56941 | 1.97 | 374182 |
| 13 | Prayagraj | 282 | 53152 | 1.84 | 67033 |
| 14 | Jalaun | 61 | 49673 | 1.72 | 16365 |
| 15 | Aligarh | 367 | 47821 | 1.65 | 162254 |
| 16 | Ayodhya | 253 | 45402 | 1.57 | 53472 |
| 17 | Jaunpur | 105 | 45257 | 1.57 | 22997 |
| 18 | Lakhimpur Kheri | 78 | 42960 | 1.49 | 107184 |
| 19 | Bareilly | 517 | 39570 | 1.37 | 43571 |
| 20 | Lalitpur | 86 | 32960 | 1.14 | 23695 |

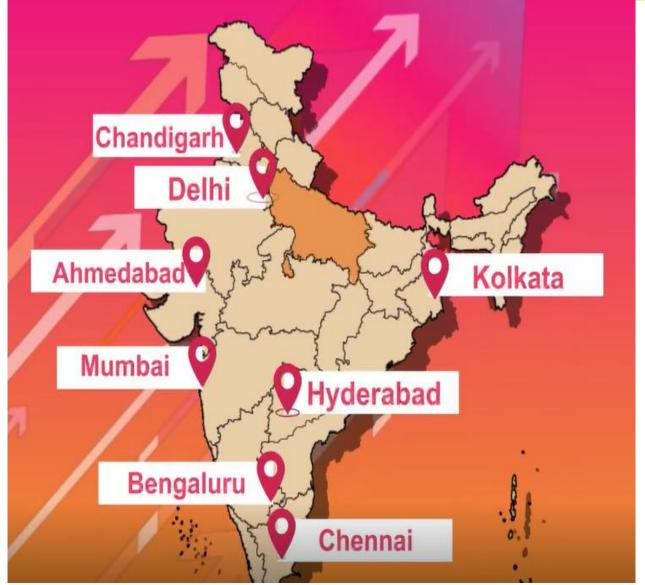
International Outreach

... Reached out to business community in 21 cities from 16 countries



Domestic Outreach

... Reached out to business community in 10 Indian cities



| Route | Investment Proposed Approx. (In INR Cr.) | Employment Proposed |
|------------|--|------------------------|
| Mumbai | 500000 | 30000 |
| Delhi | 275000 | 35000 |
| Ahmedabad | 41000 | 50000 |
| Bengaluru | 25000 | 32000 |
| Hyderabad | 25000 | 33000 |
| Chandigarh | 9000 | 20000 |
| Chennai | 9000 | 30000 |
| Kolkata | 7000 | 19500 |
| Total | 891000 | 249500 |

Key Companies



















... Key Success factors

1

Proactive Political Leadership

Regular review at Hon'ble CM level & Industry Minister Level; Involvement of 11+2 Ministers leading delegations for investment promotion



International cooperation

Mobilising Indian Missions abroad, UP diaspora and intnl industry associations to generate investment leads

2

Transparent & Progressive Policies

E.g. New IIEPP 2022 – giving options to all industries; clearly defines eligibility & processes.



Tapping Industry Associations

Regular interactions with local & national industry associations, business leaders to generate investment leads

3

Mobilising entire State machinery

Deptts wise target setting for identifying investment leads and MoU signing; 23+ Govt officers leading the delegations; District level Investor Summits to mobilise local investment



InvestUP 2.0

4-pillar investor life cycle support developed at Invest UP viz. Udyami Mitras, Nivesh Saarthi, Nivesh Mitra & OIMS



Thanks

Highlights of Industrial Policy 2022

Incentive package (1/3)

Stamp Duty Exemption

- 100% in Bundelkhand & Poorvanchal,
- > 75% in Madhyanchal & Paschimanchal (except Gautam Buddh Nagar & Ghaziabad districts)
- ▶ 50% in Gautambuddh Nagar & Ghaziabad districts
- Investment Promotion Subsidy (one-time choice of choosing one option between three mutually exclusive options during the time of application.
 - Option 1: Capital Subsidy with boosters
 - Option 2: Net SGST Reimbursement
 - Option 3: PLI Top-up

Option 1: Annual Capital Subsidy = [(Base Capital Subsidy X GCM) + (Employment Booster + Exports Booster + Ecosystem Booster)]/ applicable Incentive disbursal duration

| | District/ Region | Large | Mega | Super Mega | Ultra-Mega |
|-----|---|--|--|--|--|
| | Gautam Buddh Nagar & Ghaziabad | 10% of ECI over a period of 10 years | 18% of ECI over a period of 12 years | 20% of ECI over a period of 15 years | 22% of ECI over a period of 20 years |
| | Madhyanchal & Paschimanchal (except Gautam Buddh Nagar & Ghaziabad districts) | 12% of ECI over a period of 10 years | 20% of ECI over a period of 12 years | 22% of ECI over a period of 15 years | 25% of ECI over a period of 20 years |
| I I | Bundelkhand & Poorvanchal | 15% of ECI over a period of 10 years | 22% of ECI over a period of 12 years | 25% of ECI over a period of 15 years | 30% of ECI over a period of 20 years |
| | Incentive disbursal duration | Over 10 years in 10 annual instalments | Over 12 years in 12 annual instalments | Over 15 years in 15 annual instalments | Over 20 years in 20 annual instalments |
| | Annual Ceiling | ₹5 Cr | ₹10 Cr | ₹50 Cr | ₹150 Cr |
| | Annual Ceiling with boosters | Not applicable | ₹15 Cr | ₹75 Cr | ₹210 Cr |

Gross Capacity Utilisation Multiple (GCM) = Minimum of (75%, Peak Capacity Utilisation of the considered year)/75%

- GCM shall be considered as 1 for 1st year provided capacity utilization for the unit is 40% of the installed capacity.
- For subsequent years GCM shall be 1, provided the peak capacity utilisation of that year is 75% or more of the installed capacity.
- In case the peak capacity utilisation is less than 75%, the GCM shall be proportionately reduced

Boosters:

- Employment Boosters: 2-4% of ECI of generating 300-1500
- Exports Boosters: 2-4% of ECI for exporting 25-75% of output
- Ecosystem Booster: 2-4% of ECI for procuring 40-75% raw materials from UP

Base Capital Subsidy

Highlights of Industrial Policy 2022

Incentive package (2/3)

Option-2

Net SGST Reimbursement: Reimbursement of 100% of the net SGST amount deposited in State's account

| Particulars | | Large | Mega | Super Mega | Ultra- Mega |
|--|--------------------------------|-------|------|---------------|----------------|
| Annual % of net SGST Reimbursement | | 100% | 100% | 100% | 100% |
| Period of reimbursen | nent (in years) | 6 | 12 | 14 | 16 |
| Gautam Buddh Nagar & | Annual Ceiling as % of ECI | 16% | 7% | 6% | 5% |
| Ghaziabad | Overall Ceiling as % of ECI | 80% | 80% | 80% | 80% |
| Madhyanchal & Paschimanchal (except | Annual Ceiling as % of ECI | 18% | 17% | 14% | 13% |
| Gautam Buddh Nagar & Ghaziabad districts) | Overall Ceiling as % of ECI | 90% | 200% | 200% | 200% |
| Bundelkhand & | Annual Ceiling as % of ECI | 20% | 25% | 21% | 19% |
| Poorvanchal | Overall Ceiling as % of ECI | 100% | 300% | 300% | 300% |

Option 3: PLI Top up

Top up on incentives received under PLI Scheme of GoI

- 30% of the PLI incentives (as and when disbursed by GOI) sanctioned under any PLI Scheme of GoI
- Overall ceiling of incentives capped at 100% of ECI

Case-to-case incentives

- Government may consider providing customized package of incentives on case-tocase basis as deemed necessary for projects of special importance.
- Kind of such projects eligible for case-to-case basis incentives shall be approved by the Cabinet

Highlights of Industrial Policy 2022

Incentive package (3/3)

Incentive for R&D projects & IPR

- Reimbursement of 25% of the expenditure (up to a max. of ₹10 Cr) for standalone R&D units. Max. 10 units over the policy period to be incentivised
- Reimbursement of 50% of the expenditure (up to a maximum of ₹1 Cr)incurred for registration of patent, copyright, trademarks, and Geographical Indicators as a result in-house R&D for manufacturing units and standalone R&D units eligible under the policy.

Financial grant to Centres of Excellence (CoE)

- > 50% of the project cost up to ₹10 crores.
- Private companies/ PSUs/ Govt Centres of Excellence (CoE) which are not entitled to any benefits under any of the policies
- Max. 10 such COEs in the policy period with a cap of max. 2 CoEs in a sector.

Private Industrial Parks (PIP)

Incentives to developers of such Parks (*Having min. 5 units with no single unit occupying >80% of the total allocable area*):

(A) 20 acres or more in Bundelkhand & Poorvanchal and 30 acres or more in Madhyanchal and Paschimanchal

- Capital subsidy @ 25% of ECI (except land cost) Max. up to ₹40 Cr in Madhyanchal & Paschimanchal, ₹45 Cr in Bundelkhand or Poorvanchal
- Capital subsidy @ 25% of the cost of Hostel/ Housing (except land cost) for workers in the Industrial Park Max. up to ₹25 Cr
- ▶ 100% exemption on stamp duty on the purchase of land

(B) More than 100 acres

- Capital subsidy @25% of ECI (except land): Max. up to ₹80 Cr
- Capital subsidy @ 25% of the cost of Hostel/ Housing (except land cost) for workers in the Industrial Park Max. up to ₹50 Cr
- ▶ 100% exemption on stamp duty on the purchase of land